INVITATION TO BID

LONG TERM AGREEMENT
HOTEL ACCOMMODATION & CONFERENCING SERVICES

ONE UN PROCUREMENT WORKING GROUP

ITB No.:  **EVENT ID 0000009329** – ( ITB/UNDP/RWA/025)
Project:  ONE UN WORKING GROUP
Country:  Rwanda
Issued on:  24 May 2021
Contents

Section 1. Letter of Invitation........................................................................................................4
Section 2. Instruction to Bidders ..................................................................................................5

GENERAL PROVISIONS...........................................................................................................5
1. Introduction...........................................................................................................................5
2. Fraud & Corruption, Gifts and Hospitality............................................................................5
3. Eligibility................................................................................................................................5
4. Conflict of Interests...............................................................................................................6
B. PREPARATION OF BIDS......................................................................................................6
5. General Considerations..........................................................................................................6
6. Cost of Preparation of Bid.....................................................................................................7
7. Language................................................................................................................................7
8. Documents Comprising the Bid............................................................................................7
9. Documents Establishing the Eligibility and Qualifications of the Bidder..........................7
10. Technical Bid Format and Content......................................................................................7
11. Price Schedule.....................................................................................................................7
12. Bid Security............................................................................................................................7
13. Currencies.............................................................................................................................8
14. Joint Venture, Consortium or Association........................................................................8
15. Only One Bid........................................................................................................................9
16. Bid Validity Period...............................................................................................................9
17. Extension of Bid Validity Period..........................................................................................9
18. Clarification of Bid (from the Bidders)................................................................................10
19. Amendment of Bids..............................................................................................................10
20. Alternative Bids...................................................................................................................10
21. Pre-Bid Conference.............................................................................................................10
C. SUBMISSION AND OPENING OF BIDS...........................................................................11
22. Submission..........................................................................................................................11

Hard copy (manual) submission.................................................................................................11

Email and eTendering submissions............................................................................................11
23. Deadline for Submission of Bids and Late Bids .................................................................11
24. Withdrawal, Substitution, and Modification of Bids..........................................................12
25. Bid Opening ..........................................................................................................................12
D. EVALUATION OF BIDS.......................................................................................................12
26. Confidentiality......................................................................................................................12
27. Evaluation of Bids...............................................................................................................12
28. Preliminary Examination ....................................................................................................13
29. Evaluation of Eligibility and Qualification ........................................................................13
30. Evaluation of Technical Bid and prices ............................................................................13
31. Due diligence....................................................................................................................13
32. Clarification of Bids.............................................................................................................14
33. Responsiveness of Bid.......................................................................................................14
34. Nonconformities, Reparable Errors and Omissions............................................................14

E. AWARD OF CONTRACT.......................................................................................................14
35. Right to Accept, Reject, Any or All Bids ........................................................................15
36. Award Criteria....................................................................................................................15
37. Debriefing............................................................................................................................15
38. Right to Vary Requirements at the Time of Award ............................................................15
39. Contract Signature..............................................................................................................15
40. Contract Type and General Terms and Conditions ...........................................................15
41. Performance Security..........................................................................................................15
42. Bank Guarantee for Advanced Payment ...........................................................................15
43. Liquidated Damages............................................................................................................16
Section 3. Bid Data Sheet .......................................................... 17
Section 4. Evaluation Criteria ................................................. 20
Section 5a: Schedule of Requirements and Technical Specifications/Bill of Quantities .. 22
Section 5b: Other Related Requirements .................................. 22
Section 6: Returnable Bidding Forms / Checklist .......................... 27
  Form A: Bid Submission Form .............................................. 28
  Form B: Bidder Information Form .......................................... 29
  Form C: Joint Venture/Consortium/Association Information Form .................................................. 31
  Form D: Eligibility and Qualification Form ................................ 31
  Form E: Format of Technical Bid ........................................... 34
  Form F: Price Schedule Form .............................................. 35
  Form G: Form of Bid Security .............................................. 35
Section 1. Letter of Invitation

The United Nations Development Programme (UNDP) hereby invites you to submit a Bid to this Invitation to Bid (ITB) for the above-referenced subject.

This ITB includes the following documents:
Section 1 – This Letter of Invitation
Section 2 – Instructions to Bidders (including Data Sheet)
Section 3 – Schedule of Requirements and Technical Specifications
Section 4 – Bid Submission Form
Section 5 – Documents Establishing the Eligibility and Qualifications of the Bidder
Section 6 – Technical Bid Form
Section 7 – Price Schedule Form
Section 8 – Form for Bid Security [disregard, if not required as per Data Sheet]
Section 9 – Form for Performance Security [disregard, if not required as per Data Sheet]
Section 10 – Form for Advanced Payment Guarantee [disregard, if not required as per Data Sheet]
Section 11 – Contract to be Signed, including General Terms and Conditions
Appendix A – Instructions manual for use of the eTendering system by suppliers.
Appendix B – Terms and Conditions for use of online eTendering system.

Your offer, comprising of a Technical Bid and Price Schedule, should be submitted in accordance with Section 2, through eTendering online system and by the deadline indicated in https://etendering.partneragencies.org

You are kindly requested to indicate whether your company intends to submit a Proposal by clicking on “Accept Invitation” button no later than [insert: Close of Business, date]. If that is not the case, UNDP would appreciate your indicating the reason, for our records.

Should you require any clarification, kindly communicate with the contact person identified in the attached Data Sheet as the focal point for queries on this ITB.

UNDP looks forward to receiving your Bid and thanks you in advance for your interest in UNDP procurement opportunities.

Yours sincerely,

Issued by

____________________________
Name: Mbasa Rugigana
Title: Procurement Analyst
Date: May 26, 2021

Approved by:

____________________________
Name: Varsha Redkar-Palepu
Title: Deputy Resident Representative
Date: May 26, 2021
## Section 2. Instruction to Bidders

### GENERAL PROVISIONS

| 1. Introduction | 1.1 Bidders shall adhere to all the requirements of this ITB, including any amendments made in writing by UNDP. This ITB is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at [https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d](https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d)  
1.2 Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this ITB.  
1.3 UNDP reserves the right to cancel the procurement process at any stage without any liability of any kind for UNDP, upon notice to the bidders or publication of cancellation notice on UNDP website.  
1.4 As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website ([www.ungm.org](http://www.ungm.org)). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature. |
| 2. Fraud & Corruption, Gifts and Hospitality | 2.1 UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP’s Anti-Fraud Policy can be found at [http://www.undp.org/content/undp/en/home/operations/accountability/audit/office_of_audit_and_investigation.html#anti](http://www.undp.org/content/undp/en/home/operations/accountability/audit/office_of_audit_and_investigation.html#anti)  
2.2 Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.  
2.3 In pursuance of this policy, UNDP:  
(a) Shall reject a bid if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question;  
(b) Shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract.  
2.4 All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at [https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct](https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct) |
| 3. Eligibility | 3.1 A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by |
these organizations.

3.2 It is the Bidder’s responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP.

<table>
<thead>
<tr>
<th>4. Conflict of Interests</th>
</tr>
</thead>
</table>
| 4.1 Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:

a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;

b) Were involved in the preparation and/or design of the programme/project related to the goods and/or services requested under this ITB; or

c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP.

4.2 In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNDP, and seek UNDP’s confirmation on whether or not such conflict exists.

4.3 Similarly, the Bidders must disclose in their Bid their knowledge of the following:

a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel who are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving goods and/or services under this ITB; and

b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices. Failure to disclose such an information may result in the rejection of the Bid or Bids affected by the non-disclosure.

4.4 The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP’s further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this ITB, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Bid.

<table>
<thead>
<tr>
<th>B. PREPARATION OF BIDS</th>
</tr>
</thead>
<tbody>
<tr>
<td>5. General Considerations</td>
</tr>
<tr>
<td>5.1 In preparing the Bid, the Bidder is expected to examine the ITB in detail. Material deficiencies in providing the information requested in the ITB may result in rejection of the Bid.</td>
</tr>
</tbody>
</table>

5.2 The Bidder will not be permitted to take advantage of any errors or omissions in the ITB. Should such errors or omissions be discovered, the Bidder must notify the UNDP accordingly.
<table>
<thead>
<tr>
<th>Section</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>6. Cost of Preparation of Bid</strong></td>
<td>6.1 The Bidder shall bear all costs related to the preparation and/or submission of the Bid, regardless of whether its Bid is selected or not. UNDP shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.</td>
</tr>
<tr>
<td><strong>7. Language</strong></td>
<td>7.1 The Bid, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language(s) specified in the BDS.</td>
</tr>
</tbody>
</table>
| **8. Documents Comprising the Bid** | 8.1 The Bid shall comprise of the following documents and related forms which details are provided in the BDS:  
  a) Documents Establishing the Eligibility and Qualifications of the Bidder;  
  b) Technical Bid;  
  c) Price Schedule;  
  d) Bid Security, if required by BDS;  
  e) Any attachments and/or appendices to the Bid. |
| **9. Documents Establishing the Eligibility and Qualifications of the Bidder** | 9.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP’s satisfaction. |
| **10. Technical Bid Format and Content** | 10.1 The Bidder is required to submit a Technical Bid using the Standard Forms and templates provided in Section 6 of the ITB.  
  10.2 Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by the Purchaser, at no expense to the UNDP. If not destroyed by testing, samples will be returned at Bidder’s request and expense, unless otherwise specified.  
  10.3 When applicable and required as per Section 5, the Bidder shall describe the necessary training programme available for the maintenance and operation of the equipment offered as well as the cost to the UNDP. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS.  
  10.4 When applicable and required as per Section 5, the Bidder shall certify the availability of spare parts for a period of at least five (5) years from date of delivery, or as otherwise specified in this ITB. |
| **11. Price Schedule** | 11.1 The Price Schedule shall be prepared using the Form provided in Section 6 of the ITB and taking into consideration the requirements in the ITB.  
  11.2 Any requirement described in the Technical Bid but not priced in the Price Schedule, shall be assumed to be included in the prices of other activities or items, as well as in the final total price. |
| **12. Bid Security** | 12.1 A Bid Security, if required by BDS, shall be provided in the amount and form indicated in the BDS. The Bid Security shall be valid for a minimum of thirty (30) days after the final date of validity of the Bid.  
  12.2 The Bid Security shall be included along with the Bid. If Bid Security is required |
by the ITB but is not found in the Bid, the offer shall be rejected.

12.3 If the Bid Security amount or its validity period is found to be less than what is required by UNDP, UNDP shall reject the Bid.

12.4 In the event an electronic submission is allowed in the BDS, Bidders shall include a copy of the Bid Security in their bid and the original of the Bid Security must be sent via courier or hand delivery as per the instructions in BDS.

12.5 The Bid Security may be forfeited by UNDP, and the Bid rejected, in the event of any, or combination, of the following conditions:

a) If the Bidder withdraws its offer during the period of the Bid Validity specified in the BDS, or;

b) In the event the successful Bidder fails:
   i. to sign the Contract after UNDP has issued an award; or
   ii. to furnish the Performance Security, insurances, or other documents that UNDP may require as a condition precedent to the effectivity of the contract that may be awarded to the Bidder.

13. Currencies

13.1 All prices shall be quoted in the currency or currencies indicated in the BDS. Where Bids are quoted in different currencies, for the purposes of comparison of all Bids:

a) UNDP will convert the currency quoted in the Bid into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Bids; and

b) In the event that UNDP selects a Bid for award that is quoted in a currency different from the preferred currency in the BDS, UNDP shall reserve the right to award the contract in the currency of UNDP’s preference, using the conversion method specified above.

14. Joint Venture, Consortium or Association

14.1 If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Bid, they shall confirm in their Bid that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture.

14.2 After the Deadline for Submission of Bid, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNDP.

14.3 The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 9 herein in respect of submitting only one Bid.

14.4 The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entities in the joint venture in delivering the requirements of the ITB, both in the Bid and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by
14.5 A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between:

a) Those that were undertaken together by the JV, Consortium or Association; and

b) Those that were undertaken by the individual entities of the JV, Consortium or Association.

14.6 Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.

14.7 JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm.

15. Only One Bid

15.1 The Bidder (including the individual members of any Joint Venture) shall submit only one Bid, either in its own name or as part of a Joint Venture.

15.2 Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following:

a) they have at least one controlling partner, director or shareholder in common; or

b) any one of them receive or have received any direct or indirect subsidy from the other/s; or

c) they have the same legal representative for purposes of this ITB; or

d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of another Bidder regarding this ITB process;

e) they are subcontractors to each other’s Bid, or a subcontractor to one Bid also submits another Bid under its name as lead Bidder; or some key personnel proposed to be in the team of one Bidder participates in more than one Bid received for this ITB process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Bid.

16. Bid Validity Period

16.1 Bids shall remain valid for the period specified in the BDS, commencing on the Deadline for Submission of Bids. A Bid valid for a shorter period may be rejected by UNDP and rendered non-responsive.

16.2 During the Bid validity period, the Bidder shall maintain its original Bid without any change, including the availability of the Key Personnel, the proposed rates and the total price.

17. Extension of Bid Validity Period

17.1 In exceptional circumstances, prior to the expiration of the Bid validity period, UNDP may request Bidders to extend the period of validity of their Bids. The request and the responses shall be made in writing, and shall be considered integral to the Bid.

17.2 If the Bidder agrees to extend the validity of its Bid, it shall be done without any change to the original Bid.
<table>
<thead>
<tr>
<th>Section</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>17.3</td>
<td>The Bidder has the right to refuse to extend the validity of its Bid, in which case, the Bid shall not be further evaluated.</td>
</tr>
<tr>
<td><strong>18. Clarification of Bid (from the Bidders)</strong></td>
<td></td>
</tr>
<tr>
<td>18.1</td>
<td>Bidders may request clarifications on any of the ITB documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a UNDP staff member, UNDP shall have no obligation to respond or confirm that the query was officially received.</td>
</tr>
<tr>
<td>18.2</td>
<td>UNDP will provide the responses to clarifications through the method specified in the BDS.</td>
</tr>
<tr>
<td>18.3</td>
<td>UNDP shall endeavour to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Bids, unless UNDP deems that such an extension is justified and necessary.</td>
</tr>
<tr>
<td><strong>19. Amendment of Bids</strong></td>
<td></td>
</tr>
<tr>
<td>19.1</td>
<td>At any time prior to the deadline of Bid submission, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the ITB in the form of an amendment to the ITB. Amendments will be made available to all prospective bidders.</td>
</tr>
<tr>
<td>19.2</td>
<td>If the amendment is substantial, UNDP may extend the Deadline for submission of Bid to give the Bidders reasonable time to incorporate the amendment into their Bids.</td>
</tr>
<tr>
<td><strong>20. Alternative Bids</strong></td>
<td></td>
</tr>
<tr>
<td>20.1</td>
<td>Unless otherwise specified in the BDS, alternative Bids shall not be considered. If submission of alternative Bid is allowed by BDS, a Bidder may submit an alternative Bid, but only if it also submits a Bid conforming to the ITB requirements. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative Bid.</td>
</tr>
<tr>
<td>20.2</td>
<td>If multiple/alternative bids are being submitted, they must be clearly marked as “Main Bid” and “Alternative Bid”</td>
</tr>
<tr>
<td><strong>21. Pre-Bid Conference</strong></td>
<td></td>
</tr>
<tr>
<td>21.1</td>
<td>When appropriate, a pre-bid conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder’s conference will be disseminated on the procurement website and shared by email or on the e-Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the ITB, unless specifically incorporated in the Minutes of the Bidder’s Conference or issued/posted as an amendment to ITB.</td>
</tr>
</tbody>
</table>
## c. SUBMISSION AND OPENING OF BIDS

### 22. Submission

| 22.1 | The Bidder shall submit a duly signed and complete Bid comprising the documents and forms in accordance with requirements in the BDS. The Price Schedule shall be submitted together with the Technical Bid. Bid can be delivered either personally, by courier, or by electronic method of transmission as specified in the BDS. |
| 22.2 | The Bid shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Bid. |
| 22.3 | Bidders must be aware that the mere act of submission of a Bid, in and of itself, implies that the Bidder fully accepts the UNDP General Contract Terms and Conditions. |

#### Hard copy (manual) submission

| 22.4 | Hard copy (manual) submission by courier or hand delivery allowed or specified in the BDS shall be governed as follows: |
|       | a) The signed Bid shall be marked “Original”, and its copies marked “Copy” as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail. |
|       | b) The Technical Bid and Price Schedule must be sealed and submitted together in an envelope, which shall: |
|       | i. Bear the name of the Bidder; |
|       | ii. Be addressed to UNDP as specified in the BDS; and |
|       | iii. Bear a warning not to open before the time and date for Bid opening as specified in the BDS. |

If the envelope with the Bid is not sealed and marked as required, UNDP shall assume no responsibility for the misplacement, loss, or premature opening of the Bid.

#### Email and eTendering submissions

| 22.5 | Electronic submission through email or eTendering, if allowed as specified in the BDS, shall be governed as follows: |
|       | a) Electronic files that form part of the Bid must be in accordance with the format and requirements indicated in BDS; |
|       | b) Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivered as per the instructions in BDS. |

22.6 Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: [https://www.undp.org/content/undp/en/home/procurement/business/resources-for-bidders](https://www.undp.org/content/undp/en/home/procurement/business/resources-for-bidders)

### 23. Deadline for Submission of Bids and Late Bids

| 23.1 | Complete Bids must be received by UNDP in the manner, and no later than the date and time, specified in the BDS. UNDP shall only recognise the actual date and time that the bid was received by UNDP. |
| 23.2 | UNDP shall not consider any Bid that is received after the deadline for the bid. |
submission of Bids.

| 24. Withdrawal, Substitution, and Modification of Bids | 24.1 A Bidder may withdraw, substitute or modify its Bid after it has been submitted at any time prior to the deadline for submission.  
24.2 Manual and Email submissions: A bidder may withdraw, substitute or modify its Bid by sending a written notice to UNDP, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Bid, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of Bids, by clearly marking them as “WITHDRAWAL,” “SUBSTITUTION,” or “MODIFICATION.”  
24.3 eTendering: A Bidder may withdraw, substitute or modify its Bid by Cancelling, Editing, and re-submitting the Bid directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Bid as needed. Detailed instructions on how to cancel or modify a Bid directly in the system are provided in the Bidder User Guide and Instructional videos.  
24.4 Bids requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened. |
|---|---|
| 25. Bid Opening | 25.1 UNDP will open the Bid in the presence of an ad-hoc committee formed by UNDP of at least two (2) members.  
25.2 The Bidders’ names, modifications, withdrawals, the condition of the envelope labels/seals, the number of folders/files and all other such other details as UNDP may consider appropriate, will be announced at the opening. No Bid shall be rejected at the opening stage, except for late submissions, in which case, the Bid shall be returned unopened to the Bidders.  
25.3 In the case of e-Tendering submission, bidders will receive an automatic notification once the Bid is opened. |

**D. EVALUATION OF BIDS**

| 26. Confidentiality | 26.1 Information relating to the examination, evaluation, and comparison of Bids, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.  
26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Bids or contract award decisions may, at UNDP’s decision, result in the rejection of its Bid and may subsequently be subject to the application of prevailing UNDP’s vendor sanctions procedures. |
|---|---|
| 27. Evaluation of Bids | 27.1 UNDP will conduct the evaluation solely on the basis of the Bids received.  
27.2 Evaluation of Bids shall be undertaken in the following steps:  
a) Preliminary Examination including Eligibility  
b) Arithmetical check and ranking of bidders who passed preliminary examination by price.  
c) Qualification assessment (if pre-qualification was not done) |
**28. Preliminary Examination**

28.1 UNDP shall examine the Bids to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Bids are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Bid at this stage.

**29. Evaluation of Eligibility and Qualification**

29.1 Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).

29.2 In general terms, vendors that meet the following criteria may be considered qualified:

a) They are not included in the UN Security Council 1267/1989 Committee’s list of terrorists and terrorist financiers, and in UNDP’s ineligible vendors’ list;

b) They have a good financial standing and have access to adequate financial resources to perform the contract and all existing commercial commitments,

c) They have the necessary similar experience, technical expertise, production capacity, quality certifications, quality assurance procedures and other resources applicable to the supply of goods and/or services required;

d) They are able to comply fully with the UNDP General Terms and Conditions of Contract;

e) They do not have a consistent history of court/arbitral award decisions against the Bidder; and

f) They have a record of timely and satisfactory performance with their clients.

**30. Evaluation of Technical Bid and prices**

30.1 The evaluation team shall review and evaluate the Technical Bids on the basis of their responsiveness to the Schedule of Requirements and Technical Specifications and other documentation provided, applying the procedure indicated in the BDS and other ITB documents. When necessary, and if stated in the BDS, UNDP may invite technically responsive bidders for a presentation related to their technical Bids. The conditions for the presentation shall be provided in the bid document where required.

**31. Due diligence**

31.1 UNDP reserves the right to undertake a due diligence exercise, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:

a) Verification of accuracy, correctness and authenticity of information provided by the Bidder;

b) Validation of extent of compliance to the ITB requirements and evaluation criteria based on what has so far been found by the evaluation team;

c) Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder;

d) Inquiry and reference checking with previous clients on the performance on on-going or completed contracts, including physical inspections of previous
works, as deemed necessary;
e) Physical inspection of the Bidder’s offices, branches or other places where business transpires, with or without notice to the Bidder;
f) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.

| 32. Clarification of Bids | 32.1 To assist in the examination, evaluation and comparison of Bids, UNDP may, at its discretion, request any Bidder for a clarification of its Bid.  
32.2 UNDP's request for clarification and the response shall be in writing and no change in the prices or substance of the Bid shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Bids, in accordance with the ITB.  
32.3 Any unsolicited clarification submitted by a Bidder in respect to its Bid, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Bids. |
|---|---|
| 33. Responsiveness of Bid | 33.1 UNDP's determination of a Bid’s responsiveness will be based on the contents of the bid itself. A substantially responsive Bid is one that conforms to all the terms, conditions, specifications and other requirements of the ITB without material deviation, reservation, or omission.  
33.2 If a bid is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission. |
| 34. Nonconformities, Reparable Errors and Omissions | 34.1 Provided that a Bid is substantially responsive, UNDP may waive any non-conformities or omissions in the Bid that, in the opinion of UNDP, do not constitute a material deviation.  
34.2 UNDP may request the Bidder to submit the necessary information or documentation, within a reasonable period, to rectify nonmaterial nonconformities or omissions in the Bid related to documentation requirements. Such omission shall not be related to any aspect of the price of the Bid. Failure of the Bidder to comply with the request may result in the rejection of its Bid.  
34.3 For the bids that have passed the preliminary examination, UNDP shall check and correct arithmetical errors as follows:  
  a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price; in which case, the line item total as quoted shall govern and the unit price shall be corrected;  
  b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and  
  c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.  
34.4 If the Bidder does not accept the correction of errors made by UNDP, its Bid shall |
E. AWARD OF CONTRACT

35. Right to Accept, Reject, Any or All Bids

35.1 UNDP reserves the right to accept or reject any bid, to render any or all of the bids as non-responsive, and to reject all Bids at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP’s action. UNDP shall not be obliged to award the contract to the lowest priced offer.

36. Award Criteria

36.1 Prior to expiration of the period of Bid validity, UNDP shall award the contract to the qualified and eligible Bidder that is found to be responsive to the requirements of the Schedule of Requirements and Technical Specification, and has offered the lowest price.

37. Debriefing

37.1 In the event that a Bidder is unsuccessful, the Bidder may request for a debriefing from UNDP. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder’s submission, in order to assist the Bidder in improving its future Bids for UNDP procurement opportunities. The content of other Bids and how they compare to the Bidder’s submission shall not be discussed.

38. Right to Vary Requirements at the Time of Award

38.1 At the time of award of Contract, UNDP reserves the right to vary the quantity of goods and/or services, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

39. Contract Signature

39.1 Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Bid Security, if any, and on which event, UNDP may award the Contract to the Second highest rated or call for new Bids.

40. Contract Type and General Terms and Conditions

40.1 The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS, can be accessed at http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html

41. Performance Security

41.1 A performance security, if required in the BDS, shall be provided in the amount specified in BDS and form available at https://popp.undp.org/_layouts/15/WopiFrame.aspx?sourcedoc=/UNDP_POPP_DOCUMENT_LIBRARY/Public/PSU_Solicitation_Performance%20Guarantee%20Form.docx&action=default within a maximum of fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNDP shall be a condition for rendering the contract effective.

42. Bank Guarantee for Advanced Payment

42.1 Except when the interests of UNDP so require, it is UNDP’s standard practice to not make advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per the BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form
43. **Liquidated Damages**

43.1 If specified in the BDS, UNDP shall apply Liquidated Damages for the damages and/or risks caused to UNDP resulting from the Contractor’s delays or breach of its obligations as per Contract.

44. **Payment Provisions**

44.1 Payment will be made only upon UNDP’s acceptance of the goods and/or services performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of goods and/or services issued by the proper authority in UNDP with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of the contract.

45. **Vendor Protest**

45.1 UNDP’s vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures:


46. **Other Provisions**

46.1 In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar goods and/or services, UNDP shall be entitled to the same lower price. The UNDP General Terms and Conditions shall have precedence.

46.2 UNDP is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.

46.3 The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15

Section 3. Bid Data Sheet

The following data for the goods and/or services to be procured shall complement, supplement, or amend the provisions in the Invitation to Bid. In the case of a conflict between the Instructions to Bidders, the Bid Data Sheet, and other annexes or references attached to the Bid Data Sheet, the provisions in the Bid Data Sheet shall prevail.

<table>
<thead>
<tr>
<th>BDS No.</th>
<th>Ref. to Section.2</th>
<th>Data</th>
<th>Specific Instructions / Requirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>7</td>
<td>Language of the Bid</td>
<td>English</td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>Submitting Bids for Parts or subparts of the Schedule of Requirements (partial bids)</td>
<td>Not Allowed</td>
</tr>
<tr>
<td>3</td>
<td>20</td>
<td>Alternative Bids</td>
<td>Shall not be considered</td>
</tr>
<tr>
<td>4</td>
<td>21</td>
<td>Pre-Bid conference</td>
<td>Will not be conducted</td>
</tr>
<tr>
<td>5</td>
<td>16</td>
<td>Bid Validity Period</td>
<td>90 days</td>
</tr>
<tr>
<td>6</td>
<td>13</td>
<td>Bid Security</td>
<td>Not Required</td>
</tr>
<tr>
<td>7</td>
<td>41</td>
<td>Advanced Payment upon signing of contract</td>
<td>Not Allowed</td>
</tr>
<tr>
<td>8</td>
<td>42</td>
<td>Liquidated Damages</td>
<td>Will not be imposed</td>
</tr>
<tr>
<td>9</td>
<td>40</td>
<td>Performance Security</td>
<td>Not Required</td>
</tr>
<tr>
<td>10</td>
<td>12</td>
<td>Currency of Bid</td>
<td>Local currency <strong>RWF</strong>______</td>
</tr>
<tr>
<td>11</td>
<td>31</td>
<td>Deadline for submitting requests for clarifications/ questions</td>
<td>3 days before the submission deadline</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>---</td>
<td>---</td>
<td>---</td>
<td>---</td>
</tr>
</tbody>
</table>
| 12 | 31 | Contact Details for submitting clarifications/questions | Focal Person in UNDP: NADINE UMUHIRE  
Address: UNDPR KIGALI  
E-mail address: Nadine.umuhire@undp.org |
| 13 | 18, 19 and 21 | Manner of Disseminating Supplemental Information to the ITB and responses/clarifications to queries | Direct communication to prospective Proposers by email |
| 14 | 23 | Deadline for Submission | 21 June 2021 COB  
For eTendering submission - as indicated in eTendering system.  
Note that system time zone is in EST/EDT (New York) time zone. |
| 14 | 22 | Allowable Manner of Submitting Bids | ☐ Courier/Hand Delivery  
☒ Submission by email  
☐ e-Tendering |
| 15 | 22 | **Bid Submission Address** | Bids submission will only be **electronic** to:  
https://etendering.partneragencies.org  
BU Code: RWA10  
**EVENT ID 0000009329** |
| 16 | 22 | Electronic submission (email or eTendering) requirements | ▪ Format: PDF files only  
▪ File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.  
▪ All files must be free of viruses and not corrupted.  
▪ Max. File Size per transmission: 10MG  
▪ Mandatory subject of email: HOTEL ACCOMMODATION & CONFERENCING SERVICES |
| 17 | 25 | Date, time and venue for the opening of bid | Date and Time: **June 21, 2021 12:00 AM**  
Venue: bidders will receive an automatic notification once their Bids are opened. |
| 18 | 27, 36 | Evaluation Method for the Award of Contract | Lowest priced technically responsive, eligible and qualified bid. |
| 19 | | Expected date for commencement of Contract | **July 1, 2021** |
| 20 | | Maximum expected duration of contract | 3 Years |
| 21 | 35 | UNDP will award the contract to: | One or more Proposers, depending on the following factors: |
| 24 | | Documents to submit | 1. Hotel Profile  
2. Certificate of Incorporation/ Business Registration  
3. VAT Registration  
4. Valid Hotel Operating Licence issued by RDB  
5. Number and types of rooms |
Section 4. Evaluation Criteria

**Preliminary Examination Criteria**

Bids will be examined to determine whether they are complete and submitted in accordance with ITB requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Minimum Bid documents provided

**Minimum Eligibility and Qualification Criteria**

Eligibility and Qualification will be evaluated on a Pass/Fail basis.

If the Bid is submitted as a Joint Venture/Consortium/Association, each member should meet the minimum criteria, unless otherwise specified.

<table>
<thead>
<tr>
<th>Subject</th>
<th>Criteria</th>
<th>Document Submission requirement</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ELIGIBILITY</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Legal Status</td>
<td>Vendor is a legally registered entity.</td>
<td>Form B: Bidder Information Form</td>
</tr>
<tr>
<td>Eligibility</td>
<td>Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with ITB clause 3.</td>
<td>Form A: Bid Submission Form</td>
</tr>
<tr>
<td>Conflict of Interest</td>
<td>No conflicts of interest in accordance with ITB clause 4.</td>
<td>Form A: Bid Submission Form</td>
</tr>
<tr>
<td>Bankruptcy</td>
<td>Has not declared bankruptcy, is not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.</td>
<td>Form A: Bid Submission Form</td>
</tr>
</tbody>
</table>
| Certificates and Licenses        | - Duly authorized to act as Agent on behalf of the Manufacturer, or Power of Attorney, if bidder is not a manufacturer  
                                         - Official appointment as local representative, if Bidder is submitting a Bid on behalf of an entity located outside the country  
                                         - Patent Registration Certificates, if any of technologies submitted in the Bid is patented by the Bidder  
                                         - Export/Import Licenses, if applicable                                                          | Form B: Bidder Information Form                      |
|                                 |                                                                                                    |                                                        |
| **QUALIFICATION**                |                                                                                                    |                                                        |
| History of Non-Performing        | Non-performance of a contract did not occur as a result of contractor default for the last 3 years. | Form D: Qualification Form                             |
## Contracts

<table>
<thead>
<tr>
<th>Litigation History</th>
<th>No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.</th>
<th>Form D: Qualification Form</th>
</tr>
</thead>
<tbody>
<tr>
<td>Previous Experience</td>
<td>Minimum 1 years of relevant experience.</td>
<td>Form D: Qualification Form</td>
</tr>
</tbody>
</table>

### Technical Evaluation

The technical bids shall be evaluated on a pass/fail basis for compliance or non-compliance with the technical specifications identified in the bid document.

### Financial Evaluation

Detailed analysis of the price schedule based on requirements listed in Section 5 and quoted for by the bidders in Form F. Price comparison shall be based on the landed price, including transportation, insurance and the total cost of ownership (including spare parts, consumption, installation, commissioning, training, special packaging, etc., where applicable) Comparison with budget/internal estimates.

### Notes

1. Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.
Section 5a: Schedule of Requirements and Technical Specifications/Bill of Quantities

5.0 Background

The United Nations (UN) Agencies in Rwanda in its efforts to harmonize common services among the UN Agencies, intends to appoint Rwandan based Hotels to provide accommodation and confrerencing facilities. These includes but not limited to the United Nations Development Programme (UNDP), the United Nations Children’s Fund (UNICEF), United Nations Population Fund (UNFPA), United Nations Entity for Gender Equality and the Empowerment of Women (UNWOMEN), World Food Programme (WFP); United Nations Coordination Office (UN RCO), United Nations Office of the High Commissioner for Human Rights (UNOHCHR), Joint United Nations Programme on HIV/AIDS (UNAIDS), World Health Organization (WHO), The United Nations Department of Safety and Security (UNDSS), United Nations commission for refugees (UNHCR); International Organisation for Migration (IOM); UN Habitat; United Nations Economic Commissions for Africa and Food and Agriculture Organisation (FAO).

Rwanda tends to be a regional hub for workshops, trainings and conferences for the Sub Saharan and east and Centre Africa Regions, UNDP and partner UN agencies will organize various trainings and workshops during the said period. It is therefore important that UNDP and partner agencies identify strategic hotels and engage these service providers through competitive bidding process for the provision of accommodation and conference facilities. The LTA prices shall remain fixed for a period of 12 months and subject to any changes after this period upon mutual agreement by both parties. The same LTA prices extend to both groups and individual bookings.

UNDP Rwanda on behalf of other UN Agencies intends to establish Long Term Agreements (LTA’s) for Accommodation and Conference Facilities all of the following 4 locations (4) based on 3 bands:
   a. High band: 5 and 4 Star rating
   b. Middle band: 3 Star:
   c. Lower band– Less than 3 star.

Each location identified will have LTA established with service providers under all the 3 bands.

<table>
<thead>
<tr>
<th>Location</th>
<th>No of expected LTA to be established</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kigali town</td>
<td>All five star hotels, eligible 4 stars and 10 service providers for each remaining band</td>
</tr>
<tr>
<td>Western province</td>
<td>15 service providers for each band</td>
</tr>
<tr>
<td>Northern Province</td>
<td>10 service providers for each band</td>
</tr>
<tr>
<td>Southern province</td>
<td>10 service providers for each band</td>
</tr>
<tr>
<td>Eastern province</td>
<td>10 service providers for each band</td>
</tr>
</tbody>
</table>

In case there will be any workshops or trainings organized in Rwanda, UNDP will primarily contract the strategic hotels partner without going through the procurement process each time. The strategic hotel will gain benefit from the volume of the services used by the various UN agencies in Rwanda.
Bidder Qualification:
The service provider should have the following qualifications and experience:

General
- A minimum of 5 workshops or meetings (events) undertaken within the past 24 months with good proven client feedback (reference the table further in the document)
- Pass the clearance inspection conducted by United Nations Disaster Safety and Security (UNDSS) based on their minimum requirements.

Accommodation
- Ability to accommodate meeting participants, staff and other delegates based on the following capacity per standard room (single bed)
  - High Band – More than 100 people
  - Medium Band – 40 to 99 people
  - Low Band – At least 5 to 39 people
- Have basic facilities in the rooms such as single or double bed, Tea/coffee facilities, A/c, telephone for emergency, hot and cold water
- Apart from the above, High band hotels and medium band are expected to have internet connection and safe deposits in rooms and washing/ironing provisions
- Secured parking facility

Conference Facilities
- Ability to facilitate meeting participants, staff and other delegates based on the following capacity:
  - High Band – More than 100 people
  - Medium Band – 40 to 99 people
  - Low Band – At least 5 to 39 people
- Ability to set-up multiple styles for sitting arrangements in meeting rooms e.g. conference, theatre etc.
- Meeting room with adequate lighting.
- Good internet connections to be available in the conference and secretariat rooms
- Secured parking facility
- Audio visual (such as projector, screen, laptop, mike etc) to be organized as requested
- Breakout rooms as requested for high and medium band
- Secretariat room for organizers with printing, photocopier/scanner facilities for high and medium bands.
- Sound System (indicate if outsourced)
- Provision for movement of specially disabled people such as wheel chairs and separate pathways for walking or lifts instead of staircase
- To have first aid facility
- Ability to provide meeting packages as follows with the minimum requirements:
  - Half day meeting package (1 coffee/tea break inclusive of water dispenser/Non Plastic glasses, mints, flipchart, powerboard)
  - Half day meeting package (1 coffee/tea break inclusive of water dispenser/Non Plastic glasses and mints, lunch, powerboard)
  - Full day meeting package (2 coffee/tea breaks inclusive of water dispenser/Non Plastic glasses and mints, lunch, powerboard)
Catering

- Ability to provide catering for AM/PM tea/coffee, snacks, lunch.
- Beverages package (all non-alcoholic drinks such as orange juice, coke, water dispenser/Non Plastic glasses and tea/coffee)

Personnel

- To have competent staff to facilitate UNDP workshops and events. The service provider is expected to engage a qualified events or conference management coordinator with a minimum qualification of having certificate in reservations, hospitality or meeting management and/or 2 years’ relevant experience
- Qualified IT personnel to assist in IT sept-up and requirements during conferencing. He/She is expected to competent and have at least 1 year previous experience in similar works.
- A security guards specifically for the equipment in the conference room

Service Quality

The awarded contract service provider is expected to provide high quality services in an efficient manner. UN workshops organized in Rwanda are critical events for UN partners and stakeholders thus expect to have the following service quality:

- The meeting facilities and all meeting rooms must be ready and available through the booking period.
- The accommodation rooms must be clean, safe and readily available to accommodate all participants.
- The service provider must assign sufficient supporting staffs to accommodate the organizers and respond to organizers request
- The service provider must assign technical staffs on lighting, sound and IT to support on any technical logistics at any and all times during the conference/meeting/training and at the request of organizers.

The LTA service provider’s performance shall be gauged using the following service standards during its performance review:

Service Standards

<table>
<thead>
<tr>
<th>No</th>
<th>Product/Service</th>
<th>Performance Attribute</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Provide Quotations</td>
<td>Speed and Efficiency</td>
<td>Ability to quickly and accurately provide quotations (within 24 hours?)</td>
</tr>
<tr>
<td>2</td>
<td>Delivery</td>
<td>Speed, Efficiency &amp; Hygiene</td>
<td>Ability to deliver service promptly. Timely pick and drop-off of participants where transport is provided by the hotel or upon request.</td>
</tr>
</tbody>
</table>
| 3  | Billing | i) Accuracy  
   | ii) Clarity | Ability to generate billing statements without errors – 100% accurate  
<p>|    |                | Ability to generate bills that are transparent or easy to understand (This is more about willingness isn’t it?) |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>4</td>
<td>Rates/Pricing</td>
<td>iii) Frequency and account management Ability to generate statements on a monthly basis for individual UN Agency accounts Effective account reconciliation process</td>
</tr>
<tr>
<td>5</td>
<td>Service Quality</td>
<td>i) Fairness Discounted/reasonable charges for the services offered to all UN Agencies ii) Company concern about prices Ability to quote competitive prices iii) Good value indicated by price Competitiveness of prices quoted.</td>
</tr>
<tr>
<td>6</td>
<td>Problem Solving</td>
<td>i) Hygiene Ability to maintain healthy environment through cleanliness in food and catering, regular housekeeping and regular cleaning of property/facility</td>
</tr>
<tr>
<td>7</td>
<td>Communications</td>
<td>Awareness level of the UN Agencies of major changes in the hotel industry practices or changes in prices Changes to services, changes in personnel and changes in company policies which may have an impact on the services provided to the UN Agencies are communicated UN agencies are well informed about matters relating to the working arrangements, which may affect the terms and conditions and service standards as it relates to the LTA.</td>
</tr>
<tr>
<td>8</td>
<td>Office Premises and Hours of Services</td>
<td>Readiness to do business Sufficient manpower to commence business at the start of office hours; provision of skeletal workforce to answer calls during breaks.</td>
</tr>
</tbody>
</table>
## Section 3b: Related Services

Further to the Schedule of Requirements in the preceding Table, Bidders are requested to take note of the following additional requirements, conditions, and related services pertaining to the fulfillment of the requirements:

<table>
<thead>
<tr>
<th>Support Requirements</th>
<th>Logistical and other arrangements to be provided by the hotel</th>
</tr>
</thead>
</table>
| Payment Terms                | ☒ 100% within 30 days upon UNDP’s acceptance of the services delivered as specified and receipt of invoice  
                             | ☒ No upfront payment shall be allowed                         |
| Conditions for Release of Payment | ☒ Submission of detailed invoice  
                                      ☒ Satisfactory acceptance of goods and services  
                                      ☒ Inspection upon arrival at venue [if required and agreed]  
                                      ☒ Installation of equipment’s such as audio/video [if required and agreed] |
| All documentations, including catalogs, instructions shall be in this language | ☒ English |
Section 6: Returnable Bidding Forms / Checklist

This form serves as a checklist for preparation of your Bid. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Bid submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Bid, please ensure compliance with the Bid Submission instructions of the BDS 22.

Technical Bid:

<table>
<thead>
<tr>
<th>Have you duly completed all the Returnable Bidding Forms?</th>
</tr>
</thead>
<tbody>
<tr>
<td>▪ Form A: Bid Submission Form</td>
</tr>
<tr>
<td>▪ Form B: Bidder Information Form</td>
</tr>
<tr>
<td>▪ Form C: Joint Venture/Consortium/Association Information Form</td>
</tr>
<tr>
<td>▪ Form D: Qualification Form</td>
</tr>
<tr>
<td>▪ Form E: Format of Technical Bid/Bill of Quantities</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐</td>
</tr>
</tbody>
</table>

Price Schedule:

<table>
<thead>
<tr>
<th>Have you duly completed all the Returnable Bidding Forms?</th>
</tr>
</thead>
<tbody>
<tr>
<td>▪ Form F: Price Schedule Form</td>
</tr>
</tbody>
</table>
Form A: Bid Submission Form

<table>
<thead>
<tr>
<th>Name of Bidder:</th>
<th>[Insert Name of Bidder]</th>
<th>Date:</th>
<th>Select date</th>
</tr>
</thead>
<tbody>
<tr>
<td>ITB reference:</td>
<td>HOTEL ACCOMMODATION &amp; CONFERENCING SERVICES</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

We, the undersigned, offer to supply the goods and related services required for [Insert Title of goods and services] in accordance with your Invitation to Bid No. [Insert ITB Reference Number] and our Bid. We hereby submit our Bid, which includes this Technical Bid and Price Schedule.

Our attached Price Schedule is for the sum of [Insert amount in words and figures and indicate currency].

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

   a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;

   b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;

   c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;

   d) do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);

   e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;

   f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Bid are true and we accept that any misinterpretation or misrepresentation contained in this Bid may lead to our disqualification and/or sanctioning by the UNDP.

We offer to supply the goods and related services in conformity with the Bidding documents, including the UNDP General Conditions of Contract and in accordance with the Schedule of Requirements and Technical Specifications.

Our Bid shall be valid and remain binding upon us for the period specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Bid you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Bid and bind it should UNDP accept this Bid.

Name: _______________________________________________________________

Title: _______________________________________________________________

Date: _______________________________________________________________

Signature: ___________________________________________________________

[Stamp with official stamp of the Bidder]
<table>
<thead>
<tr>
<th><strong>Form B: Bidder Information Form</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Legal name of Bidder</strong></td>
</tr>
<tr>
<td><strong>Legal address</strong></td>
</tr>
<tr>
<td><strong>Year of registration</strong></td>
</tr>
</tbody>
</table>
| **Bidder’s Authorized Representative Information** | Name and Title: [Complete]  
Telephone numbers: [Complete]  
Email: [Complete] |
| **Are you a UNGM registered vendor?** | ☐ Yes ☐ No  
If yes, [insert UGNM vendor number] |
| **Are you a UNDP vendor?**        | ☐ Yes ☐ No  
If yes, [insert UNDP vendor number] |
| **Countries of operation**        | [Complete] |
| **No. of full-time employees**    | [Complete] |
| **Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):** | [Complete] |
| **Does your Company hold any accreditation such as ISO 14001 or ISO 14064 or equivalent related to the environment? (If yes, provide a Copy of the valid Certificate):** | [Complete] |
| **Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)** | [Complete] |
| **Does your organization demonstrates significant commitment to sustainability through some other means, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues** | [Complete] |
| **Is your company a member of the UN Global Compact** | [Complete] |
| **Contact person that UNDP may contact for requests for clarifications during Bid evaluation** | Name and Title: [Complete]  
Telephone numbers: [Complete] |
<table>
<thead>
<tr>
<th><strong>Please attach the following documents:</strong></th>
<th>Email: [Complete]</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Hotel Profile</td>
<td>1. Hotel Profile</td>
</tr>
<tr>
<td>2. Certificate of Incorporation/ Business Registration</td>
<td>2. Certificate of Incorporation/ Business Registration</td>
</tr>
<tr>
<td>3. VAT Registration</td>
<td>3. VAT Registration</td>
</tr>
<tr>
<td>4. Local Government permit/Official authorization to act as a Hotel in Rwanda locate and operate in assignment location, if applicable</td>
<td>4. Local Government permit/Official authorization to act as a Hotel in Rwanda locate and operate in assignment location, if applicable</td>
</tr>
<tr>
<td>5. Number and types of rooms</td>
<td>5. Number and types of rooms</td>
</tr>
</tbody>
</table>
Form C: Joint Venture/Consortium/Association Information Form

<table>
<thead>
<tr>
<th>Name of Bidder:</th>
<th>[Insert Name of Bidder]</th>
<th>Date:</th>
<th>Select date</th>
</tr>
</thead>
<tbody>
<tr>
<td>ITB reference:</td>
<td>HOTEL ACCOMMODATION &amp; CONFERENCING SERVICES</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

To be completed and returned with your Bid if the Bid is submitted as a Joint Venture/Consortium/Association.

<table>
<thead>
<tr>
<th>No</th>
<th>Name of Partner and contact information (address, telephone numbers, fax numbers, e-mail address)</th>
<th>Proposed proportion of responsibilities (in %) and type of goods and/or services to be performed</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>[Complete]</td>
<td>[Complete]</td>
</tr>
<tr>
<td>2</td>
<td>[Complete]</td>
<td>[Complete]</td>
</tr>
<tr>
<td>3</td>
<td>[Complete]</td>
<td>[Complete]</td>
</tr>
</tbody>
</table>

**Name of leading partner**
(with authority to bind the JV, Consortium, Association during the ITB process and, in the event a Contract is awarded, during contract execution)  
[Complete]

We have attached a copy of the below referenced document signed by every partner, which details the likely legal structure of and the confirmation of joint and severable liability of the members of the said joint venture:

☐ Letter of intent to form a joint venture    OR    ☐ JV/Consortium/Association agreement

We hereby confirm that if the contract is awarded, all parties of the Joint Venture/Consortium/Association shall be jointly and severally liable to UNDP for the fulfillment of the provisions of the Contract.

Name of partner: _____________________________  Name of partner: _____________________________

Signature: _____________________________  Signature: _____________________________

Date: _____________________________  Date: _____________________________

Name of partner: _____________________________  Name of partner: _____________________________

Signature: _____________________________  Signature: _____________________________

Date: _____________________________  Date: _____________________________

Form D: Eligibility and Qualification Form
Name of Bidder: [Insert Name of Bidder]  
Date: Select date

ITB reference: HOTEL ACCOMMODATION & CONFERENCING SERVICES

If JV/Consortium/Association, to be completed by each partner.

## History of Non-Performing Contracts

- [ ] Non-performing contracts did not occur during the last 3 years
- [ ] Contract(s) not performed in the last 3 years

<table>
<thead>
<tr>
<th>Year</th>
<th>Non-performed portion of contract</th>
<th>Contract Identification</th>
<th>Total Contract Amount (current value in US$)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Name of Client:</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Address of Client:</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reason(s) for non-performance:</td>
<td></td>
</tr>
</tbody>
</table>

## Litigation History (including pending litigation)

- [ ] No litigation history for the last 3 years
- [ ] Litigation History as indicated below

<table>
<thead>
<tr>
<th>Year of dispute</th>
<th>Amount in dispute (in US$)</th>
<th>Contract Identification</th>
<th>Total Contract Amount (current value in US$)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Name of Client:</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Address of Client:</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Matter in dispute:</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Party who initiated the dispute:</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Status of dispute:</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Party awarded if resolved:</td>
<td></td>
</tr>
</tbody>
</table>

## Previous Relevant Experience

Please list only previous similar assignments successfully completed in the last 3 years.

<table>
<thead>
<tr>
<th>Project name &amp; Country of Assignment</th>
<th>Client &amp; Reference Contact Details</th>
<th>Contract Value</th>
<th>Period of activity and status</th>
<th>Types of activities undertaken</th>
</tr>
</thead>
</table>

Bidders may also attach their own Project Data Sheets with more details for assignments above.

- [ ] Attached are the Statements of Satisfactory Performance from the Top 3 (three) Clients or more.
## Financial Standing

<table>
<thead>
<tr>
<th>Annual Turnover for the last 3 years</th>
<th>Year</th>
<th>USD</th>
<th>Year</th>
<th>USD</th>
<th>Year</th>
<th>USD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Latest Credit Rating (if any), indicate the source</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Financial information (in US$ equivalent)</th>
<th>Historic information for the last 3 years</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Year 1</td>
</tr>
<tr>
<td></td>
<td>Information from Balance Sheet</td>
</tr>
<tr>
<td>Total Assets (TA)</td>
<td></td>
</tr>
<tr>
<td>Total Liabilities (TL)</td>
<td></td>
</tr>
<tr>
<td>Current Assets (CA)</td>
<td></td>
</tr>
<tr>
<td>Current Liabilities (CL)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Information from Income Statement</td>
</tr>
<tr>
<td>Total / Gross Revenue (TR)</td>
<td></td>
</tr>
<tr>
<td>Profits Before Taxes (PBT)</td>
<td></td>
</tr>
<tr>
<td>Net Profit</td>
<td></td>
</tr>
<tr>
<td>Current Ratio</td>
<td></td>
</tr>
</tbody>
</table>

☐ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.
Form E: Format of Technical Bid

Name of Bidder: [Insert Name of Bidder]  Date: Select date
ITB reference: HOTEL ACCOMMODATION & CONFERENCING SERVICES

The Bidder’s Bid should be organized to follow this format of the Technical Bid. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

SECTION 1: Bidder’s qualification, capacity and expertise

1.1 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).

1.2 Relevance of specialized knowledge and experience on similar engagements done in the region/country.

1.3 Quality assurance procedures and risk mitigation measures.

1.4 Organization’s commitment to sustainability.

SECTION 2: Scope of Supply, Technical Specifications, and Related Services

This section should demonstrate the Bidder’s responsiveness to the specification by identifying the specific components proposed, addressing the requirements, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; and demonstrating how the proposed bid meets or exceeds the requirements/specifications. All important aspects should be addressed in sufficient detail.

2.1 Details how the different service elements shall be organized, controlled and delivered.

2.2 The bid shall also include details of the Bidder’s internal technical and quality assurance review mechanisms.

2.3 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.
The Bidder is required to prepare the Price Schedule following the below format.

### Currency of the Bid: RWF

#### Section 7: Price Schedule Form

The Bidder is required to prepare the Price Schedule as indicated in the Instruction to Bidders.

The Price Schedule must provide a detailed cost breakdown of all goods and related services to be provided, from unit price to lot prices. Separate figures must be provided for each functional grouping or category, if any.

Any estimates for cost-reimbursable items, such as travel of experts and out-of-pocket expenses, should be listed separately.

The format shown on the following pages should be followed when preparing the Financial Proposal. The format includes specific expenditures, which may or may not be required or applicable but are indicated to serve as examples.

### Lot 1: Accommodation

<table>
<thead>
<tr>
<th>Accommodation Rate (as applicable)</th>
<th>Price (RWF) with Breakfast</th>
<th>Price (RWF) without Breakfast</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard</td>
<td>Single</td>
<td>Double</td>
</tr>
<tr>
<td>Deluxe</td>
<td>Single</td>
<td>Double</td>
</tr>
<tr>
<td>Executive</td>
<td>Single</td>
<td>Double</td>
</tr>
</tbody>
</table>

### Lot 2: Food & Beverages Packages

<table>
<thead>
<tr>
<th>Food &amp; Beverages Packages Breakfast</th>
<th>Price/Person (RWF)</th>
</tr>
</thead>
</table>

---

2. No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Bid.
Buffet lunch
Buffet dinner
Beverages (non-alcoholic drinks) – glass coke, glass orange juice and glass water (state price in order)

Lot 3: Conference Package

<table>
<thead>
<tr>
<th>Conference Package</th>
<th>Package price including one selection</th>
<th>Package price including two selection</th>
<th>Package price including three selection</th>
<th>Package price including four selection</th>
</tr>
</thead>
<tbody>
<tr>
<td>Half day meeting package (1 Coffee/Tea Break without lunch) water dispenser and re usable glasses or water served in re-usable bottles</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Half day meeting package (1 Coffee/Tea Break with buffet lunch) water dispenser and re usable glasses or water served in re-usable bottles</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Full day meeting package (2 Coffee/Tea Break without lunch) water dispenser and re usable glasses or water served in re-usable bottles</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Full day meeting package (2 Coffee/Tea Break with buffet lunch) water dispenser and re usable glasses or water served in re-usable bottles</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Lot 4: On Hire or Complimentary

<table>
<thead>
<tr>
<th>On Hire or Complimentary</th>
<th>Price (RWF)</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Photocopy charge</td>
<td>Price per page</td>
<td></td>
</tr>
<tr>
<td>Fax charge</td>
<td>Price per page</td>
<td></td>
</tr>
<tr>
<td>Mike</td>
<td>Price per event/per day</td>
<td></td>
</tr>
<tr>
<td>Projector</td>
<td>Price per event/per day</td>
<td></td>
</tr>
<tr>
<td>Laptop</td>
<td>Price per event/per day</td>
<td></td>
</tr>
<tr>
<td>Sound system with two wireless mike</td>
<td>Price per event/per day</td>
<td></td>
</tr>
<tr>
<td>Internet (conference room)</td>
<td>Price per hour &amp; per day</td>
<td></td>
</tr>
<tr>
<td>Internet (accommodation)</td>
<td>Price per hour &amp; per day</td>
<td></td>
</tr>
<tr>
<td>Transfer to/from airport</td>
<td>Price per round trip</td>
<td></td>
</tr>
</tbody>
</table>

Note: State price if applicable or complementary. Also indicate out-sourced or in-house facility.

Lot 5: Meeting Room
<table>
<thead>
<tr>
<th>Meeting Room Size (Sq.m.)</th>
<th>Max capacity Theatre style setting</th>
<th>Max capacity U-Shape style setting</th>
<th>Max capacity Classroom style setting</th>
<th>Max capacity Board Room style setting</th>
<th>Price (FJD)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Lot 6: Complimentary**

Bidders are to propose complimentary items and services provided as part of their financial proposal.

**Note for bidders:**
- Proposed price must include HTT (VAT)
- In case of discrepancy between unit price and total, the unit price shall prevail.
- Bidders are required to use the above format as much as possible. If there are extra items or additional details relevant to the above then please make reference to each of the table and attach documents accordingly.
- All prices quoted are in RWF

Name of Bidder:  

________________________________________________

Authorised signature:  

________________________________________________

Name of authorised signatory:  

________________________________________________

Functional Title:  

______________________________________________
[insert: address and email address]